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March 31, 2009

To Whom It May Concern:

This letter serves as our recommendation for Cornerstone Security Services. I have known Larry Giuliani for over five years now and have finally had the opportunity to contract with his company after years of disappointment with the larger national companies. We found the services of those companies less than desirable when we needed advice, changes, and upgrades to our security systems. We became very tired of one sided contracts, excuses, and lack of attention, and are glad that we have made the change to Cornerstone.

Our company has very demanding security requirements and I have found that Larry's team provides us with the benefits of working with a large company and the personalized service of a family owned business. Larry has always gone the extra mile to provide us with the detailed information we need to make good decisions with our systems and design. The Cornerstone team pointed out all the problems in our existing system and helped us make solid logical choices for changes and repairs.

If you select Cornerstone Security I'm confident that you will be pleased with the quality of the equipment, advice, and service you receive.

Sincerely,

A handwritten signature in black ink that reads "David Waples". The signature is written in a cursive, flowing style.

David Waples
Security Manager